

Everbright Environment 2021 Annual Results Presentation



March 2022

中國光大環境（集團）有限公司
CHINA EVERBRIGHT ENVIRONMENT GROUP LIMITED

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Financial Review



Sustained and Excellent Financial Performance

| (HK\$ million) | For full year ended 31 December | | Change |
|--|---------------------------------|--------|--------|
| | 2021 | 2020 | |
| Revenue | 49,895 | 42,926 | 16% |
| Gross Profit | 16,463 | 14,104 | 17% |
| EBITDA | 15,027 | 12,852 | 17% |
| Profit Attributable to Equity Holders of the Company | 6,804 | 6,016 | 13% |
| Basic Earnings per Share (HK cents) | 110.76 | 97.93 | 13% |
| Final Dividend per Share (HK cents) | 15.0 | 16.0 | (6%) |
| Total Dividend per Share (HK cents) | 34.0 | 30.0 | 13% |

Sustained and Excellent Financial Performance

| <i>(HK\$ million)</i> | As at 31 December 2021 | As at 31 December 2020 | Change |
|--|---------------------------------------|-----------------------------------|---------------|
| Total Assets | 200,236 | 158,187 | 27% |
| Total Liabilities | 135,893 | 102,643 | 32% |
| Equity Attributable to Equity Holders of the Company | 51,777 | 45,062 | 15% |
| Cash and Bank Balance | 15,605 | 11,706 | 33% |
| Return on Shareholders' Equity (%) | 14.05 | 14.78 | (0.73ppt*) |
| Dividend Payout Ratio (%) | 30.7 | 30.6 | 0.1ppt* |
| Gearing Ratio (%) <i>(total liabilities /total assets)</i> | 68 | 65 | 3ppt* |

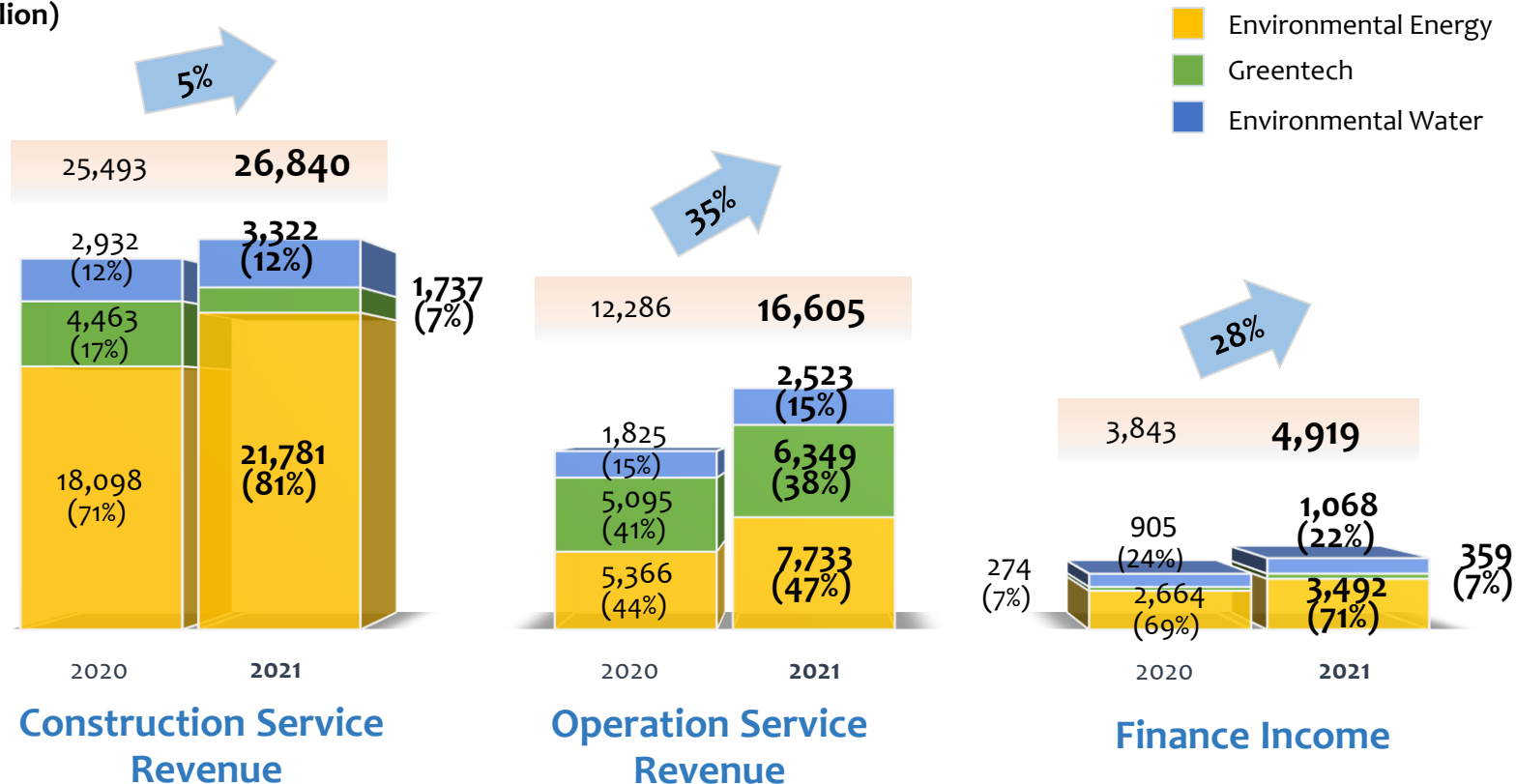
*ppt: percentage point

The Group has high-quality assets, reasonable gearing level, abundant capital and a healthy financial position.

The Group has been adopting a diverse financing model, expanding its financing channels, and keeping strict control of finance costs.

Year-on-Year Revenue Analysis of the 3 Major Business Sectors

(HK\$ million)

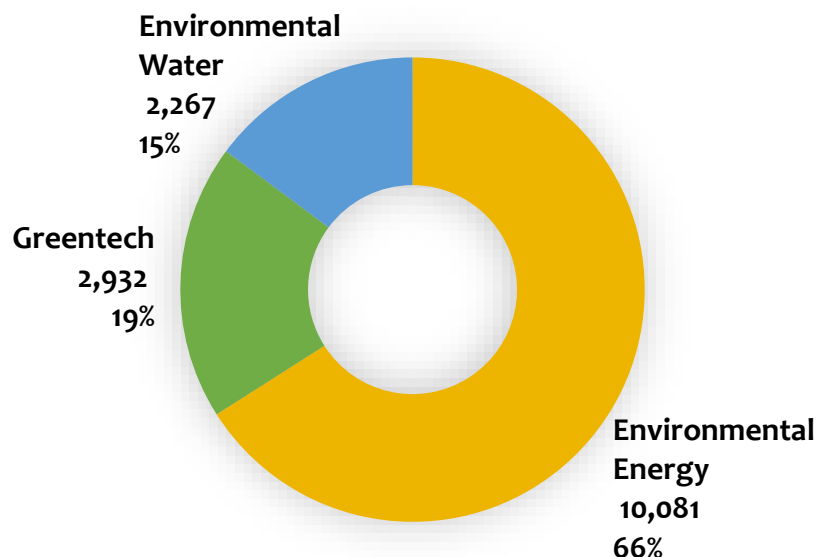


Total revenue of the 3 major business sectors in 2021: HK\$48,363,852,000 (up by 16%)

Total revenue of the 3 major business sectors in 2020: HK\$41,622,047,000

Year-on-Year Profit Analysis of the 3 Major Business Sectors

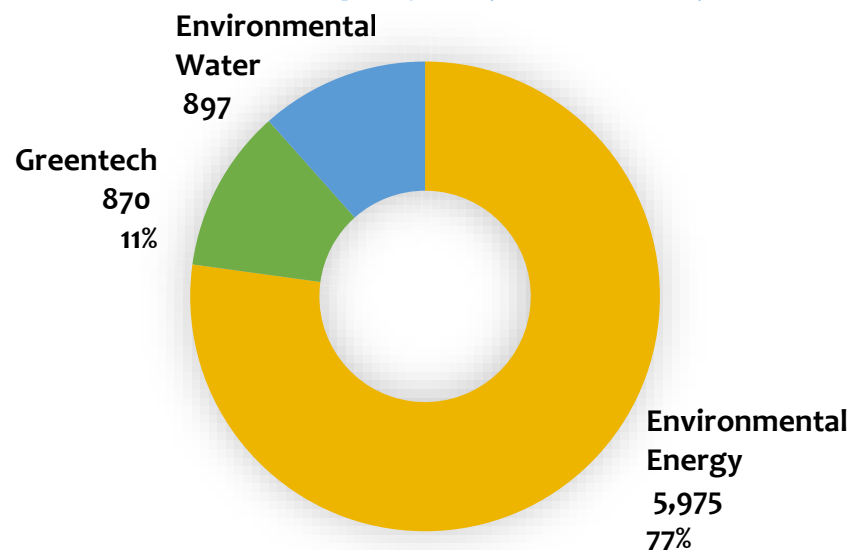
2021 EBITDA* (HK\$ million)



Total EBITDA of the 3 major business sectors in 2021:
HK\$15,280,149,000 (up by 17%)

Total EBITDA of the 3 major business sectors in 2020:
HK\$13,021,102,000

2021 Profit Attributable to Equity Holders of the Company** (HK\$ million)



Total Profit Attributable to Equity Holders of the Company of the 3 major business sectors in 2021: HK\$7,742,186,000 (up by 13%)

Total Profit Attributable to Equity Holders of the Company of the 3 major business sectors in 2020: HK\$6,853,773,000

* Excluding the EBITDA of other sectors

** Excluding the profit contribution of other sectors and before deduction of unallocated head office and corporate net expenses



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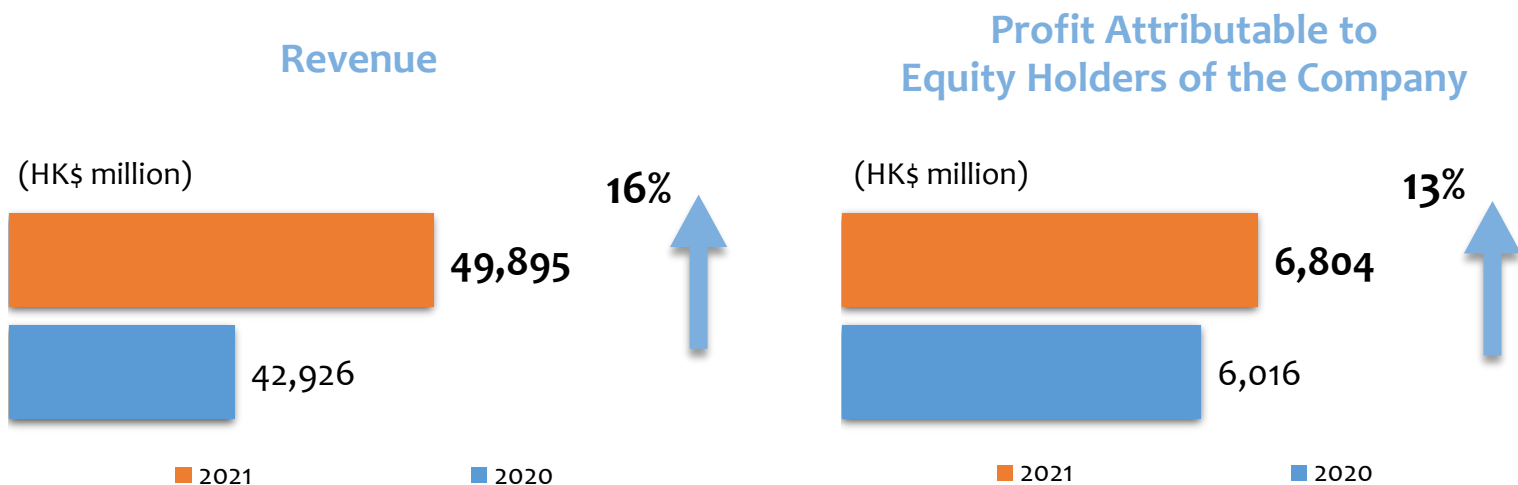
Operating Highlights



In 2021, Everbright Environment steadily carried out strategic transformation and high-quality development. With enhancement of its core operating indicators, the Group has further solidified its industry-leading position.

- Total assets exceeded **HK\$200 billion**, with steady growth in revenue and profit attributable to equity holders of the Company and other operating indicators.
- Traditional business sectors continued to grow steadily, and emerging business sectors actively explored and maintained good momentum.
- Construction work progressed smoothly, driving continued growth of the construction service revenue.
- The number of operating projects continued to increase, with measures to expand revenue streams, reduce expenditure, cut costs and boost efficiency, continuously boosting operation service revenue.

Year-on-Year Comparison of Key Operating Indicators



Diverse and Steady Market Expansion

Total investment of new projects



Total contract value of new asset-light business



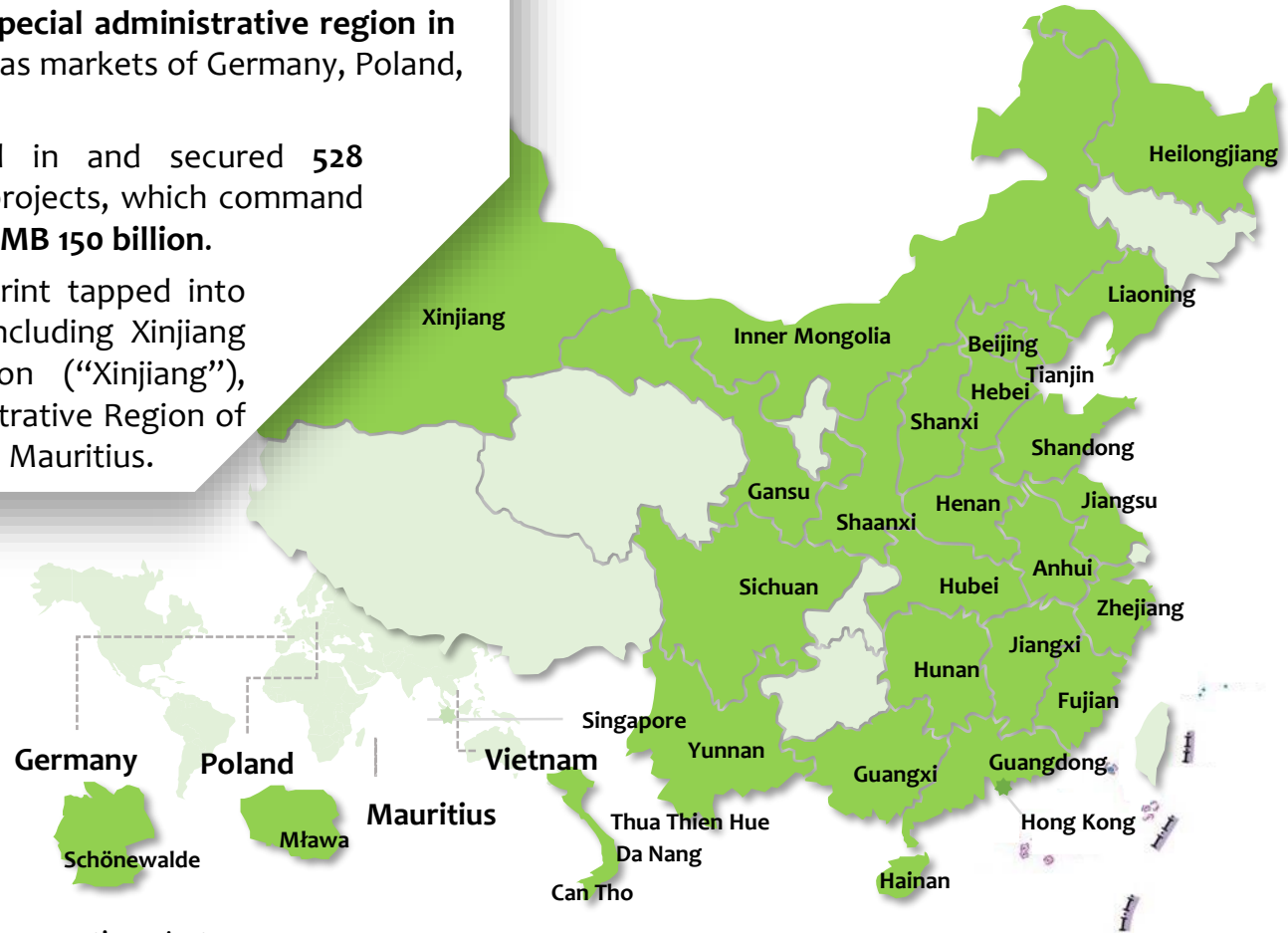
Major Newly Secured Designed Treatment/Supply Capacities in 2021



- In 2021, Everbright Environment secured 69 new projects (including projects secured through acquisitions) and signed 2 supplementary agreements for the existing projects.
- It newly undertook 2 waste sorting services, 6 environmental remediation services, 8 engineering, procurement and construction (“EPC”) projects, 2 energy management contract (“EMC”) projects, 1 operation and management (“O&M”) project and 1 equipment supply service.
- Newly secured and undertaken projects and services cover a wide range of business areas, further solidifying the Group’s market position in the business areas, including waste-to-energy (“WTE”), food and kitchen waste treatment, medical waste treatment, sludge treatment and disposal, heat supply, waste sorting, solar energy, integrated biomass utilisation, hazardous and solid waste treatment, environmental remediation, water treatment, energy-saving lighting, among others.

Continued Expansion of Business Footprint

- As of 31 December 2021, Everbright Environment had expanded its business footprint to more than **210 cities, counties and districts across 25 provinces, municipalities, autonomous regions and special administrative region in China**, as well as the overseas markets of Germany, Poland, Vietnam and Mauritius.
- In 2021, it had invested in and secured **528** environmental protection projects, which command a total investment of over **RMB 150 billion**.
- In 2021, its business footprint tapped into new geographical areas, including Xinjiang Uygur Autonomous Region (“Xinjiang”), Hong Kong Special Administrative Region of the PRC (“Hong Kong”) and Mauritius.



● Locations of Everbright Environment's projects

Active Progress in “Dual Carbons” Planning

In 2021, with a focus on China’s “Peaking Carbon Dioxide Emissions” and “Achieving Carbon Neutrality” (“Dual Carbons”) strategic goals, Everbright Environment enhanced planning and achieved good progress relating to its development targets and action plan of “Becoming a Carbon-Negative Enterprise, Developing Zero-Carbon Plants, and Pursuing Low-Carbon Lifestyle” (“Three Carbons”).

Theoretical Exploration

In 2021, the Group independently drafted “Dual Carbons” related reports, including *Everbright Environment’s Dual Carbons Report*, *Everbright Environment’s “Carbon Neutrality” Action Plan*, and *White Paper on Environmental Protection and Carbon Neutrality*.

It developed technical consulting capabilities relating to “carbon emission report verification” and “planning for low-carbon, zero-waste and circular economy industrial parks” at an early stage, among others.

Technical Research

In 2021, the Group independently developed and improved its carbon emission calculation model in line with the domestic situation and its own condition, to assess the Group’s carbon emission level and develop future carbon reduction plans.

It established the Carbon-Neutral Technology Research and Development Center to build an innovation platform for the “Dual Carbons” strategies.

The Group also identified multiple research topics, such as the research on carbon emission monitoring technologies for waste disposal, and carried out relevant work.

It also carried out technical exploration and tackled technical difficulties relating to the “Dual Carbons” themes, such as carbon capture technology and equipment.

Pilot Practices

In 2021, the Group actively participated in “Dual Carbons”-related pilot projects and practices:

- The Group undertook a pilot project on the on-site monitoring of greenhouse gas emission monitoring, which was initiated by the Ministry of Ecology and Environment of the PRC, laying a solid foundation for the country’s carbon emission calculation for relevant industries.
- The Group’s “in-plant solar energy” pilot programme at Shandong Zibo Waste Water Treatment Project was connected to the power grid in August 2021; and the Group’s equipment manufacturing sector set up solar energy facilities on the roof of its plants, which were connected to the power grid in July 2021, both of which have laid a good foundation for future expansion of such pilot projects.

Continued Progress in ESG-related Work

Everbright Environment firmly believes that stringent environmental, social and governance (“ESG”) standards and practices are crucial for the Group’s sustainable development and helpful to protect the long-term interests of the Company’s shareholders and the Group’s stakeholders. In 2021, the Group further carried out ESG-related work and achieved good progress.

Environmental contribution

The Group continued to conduct harmless treatment, reduction and recycling of waste and pollutants, such as waste and waste water, through its environmental protection projects and services.

- In 2021, these projects generated green electricity of approximately 22.3 billion kWh. The output could support the annual electricity consumption needs of approximately 18.56 million households, equivalent to saving approximately 8.91 million tonnes of standard coal, while reducing CO₂ emissions by 20.21 million tonnes.
- These projects also reduced Chemical Oxygen Demand (COD) discharge of 740,000 tonnes.

Relevant recognition:

- Best Environmental Responsibility (*3rd consecutive year*)
- Jiangsu Changzhou WTE project, Hainan Sanya WTE project and Hunan Yiyang WTE project were selected as the first batch of typical cases of green Public-Private Partnership (“PPP”) Projects

Social contribution

The Group, by leveraging its daily operations, continued to establish and maintain good interactive relations with its stakeholders to nurture shared interests for the long-term.

- In response to sudden pandemic outbreak in China, the Group's environmental protection projects facilitated the local government authorities to provide proper treatment of various wastes, to stop transmission of the virus.
- The Group held learning and training activities of various themes, such as the "Dual Carbons" and safety and environmental management, to enhance its employees' professional expertise and vision.
- The Group also actively supported and joined themed charitable activities, such as the World Environment Day, to promote environmental protection concepts and scientific popularisation knowledge.

Relevant recognition:

- Social Responsibility Brand of the Year (7th consecutive year)
- Jiangsu Zhenjiang Sponge City Construction PPP project was shortlisted as Top 5 in UNECE Building Back Better Infrastructure Award 2021
- Over 30 environmental protection projects of the Group were shortlisted in the 4th Batch of "Environmental Facilities and Municipal Waste Water and Waste Treatment Facilities Opening Up to the Public in China"

Governance performance

With a focus on the "Management Enhancement", the Group further sorted out and improved its operational and management systems and policies, which helped to improve the standards of its corporate governance practices, and facilitated the Group's strategic transformation and high-quality development.

Relevant recognition:

- The 283th place on Fortune China 500 list (*for the first time*)
- First place in 2021 "Top 50 Environmental Enterprises in China" (3rd consecutive year)
- First place in "Top 10 Influential Solid Waste Treatment Enterprises in China" (11th consecutive year)
- Mr. Wang Tianyi, Chairman of the board of Everbright Environment, named "Asia's Best CEO" (4th consecutive year)
- Everbright Greentech and Everbright Water received "A Special Mention for ESG" (Small Market Capitalisation Category)
- Everbright Water received "Award of Excellence in Corporate Governance" and "Award of Excellence in ESG" (both under Category for Newly-Listed Companies)

Continued Advancement of Technological Innovation

In 2021, Everbright Environment continued to fully push forward work relating to technological innovation, which helps the Group to transform from “An Enterprise Equipped with Technologies” into “A Technology-based Enterprise”.

Major progress and results

- In 2021, the Group continued to integrate and enhance its “Four-in-One” research and development (“R&D”) layout. In August 2021, it partnered Hong Kong Science and Technology Parks Corporation to launch a green technology incubation and commercialisation platform in Hong Kong.
- In 2021, the Group was granted 283 patents, with the number of patents granted per annum hitting a record high. As of 31 December 2021, it was accumulatively granted over 1,300 patents.
- The Group carried out technology R&D and application in the fields of solid waste treatment, flue gas treatment, biomass utilisation, waste sorting, intellectual control, among others, in a bid to accelerate the development of all business sectors.
 - The project for the R&D and optimisation of technologies relating to high-capacity wet de-acidification systems for waste incineration passed the national appraisal of achievements, with the overall technologies reaching the international advanced level and some reaching the international leading level.
 - The project for the “Development and Application of Safe, Clean and Efficient Incineration Technology for General Combustible Industrial Solid Waste”, an international cooperation project in technology innovation of the Group under the National Key Research and Development Programme, commenced successfully with preliminary completion of interim tasks.
 - Everbright Intelligent Renewable Resources Recycling System (EB-iRRS) was put into commercial use.
 - Self-developed intelligent control research and application technologies for waste incineration passed the national appraisal of achievements and reached the international advanced level.

Major Recognitions

- Everbright Environment was shortlisted in “Top 100 New Technologies in China 2021” (the only enterprise from the environmental management sector on the list)
- The project for the “Key Technologies and Applications for Intelligent Monitoring and Optimal Operation of Municipal Waste Water Treatment Plants” received the second prize of the 2020 State Scientific and Technological Progress Award, with Everbright Water (Shenzhen) Limited being one of the key participants
- The project for “Key Technology R&D on High Stability Solid Amine CO₂ Capture Material Synthesis and Application Equipment” was recognised as one of Shenzhen’s key technical research projects.

Steady Growth of Traditional Businesses

In 2021, environmental energy adhered to the principle of “Three Priorities and One Clarification” to carry out high-quality development of its WTE business, solidifying its industry-leading position.

While tapping into new geographical market for WTE business, the sector actively expanded WTE synergy projects, securing projects in the areas of kitchen and food waste treatment, heat supply, sludge treatment and disposal, medical waste treatment, among others.

It also adhered to the “Five Points in One Line” process model for waste sorting to extend its business value chain and secured several waste sorting and transfer projects.

Environmental Energy

In 2021, greentech strived to unleash potential of existing businesses and actively promoted business transformation.

The sector entered into a share capital increase agreement with Kellon Green Energy Limited (now known as Everbright Kellon Green Energy Limited) in Hong Kong to acquire a 60% equity interest in the company, tapping into Hong Kong's solar energy market and secured several solar energy projects in mainland China.

It explored high added value opportunities for its integrated biomass utilisation business and continued to expand heat supply business.

Its hazardous waste and solid waste treatment business shifted the focus to industrial environmental protection services, and expanded end-of-life tyre disposal business to a new market.

Greentech

In 2021, environmental water maintained good business expansion momentum around the field of integrated water environment management.

The sector made a breakthrough in the two water markets of Tianjin and Hebei in China and improved the business layout in the Beijing-Tianjin-Hebei strategic region.

It secured the operation and management project in relation to the Mauritius St. Martin Waste Water Treatment Plant, making a breakthrough in environmental water's overseas business and laying out the markets of countries along the “Belt and Road” route, setting a good foundation for further expansion of overseas markets.

Environmental Water

Equipment Manufacturing

In 2021, equipment manufacturing actively created a new development model combining traditional and new businesses.

The sector set up the Everbright Electric Appliance Division. Starting from the water purifier series of products, it explored and laid out the consumer business, with positive progress in the sales of related consumer products business.

Focusing on market demand and changes, it promoted technology and product optimisation and innovative R&D, carrying out technical engineering and research in the fields of high calorific value industrial solid waste water cold grate system, selective catalytic reduction technology, distributed control system, etc.

In 2021, the self-developed 1,000 tonnes/day grate furnace was successfully applied to the Group's Jiangsu Wujiang WTE Project.

Good Momentum of Emerging Businesses

Eco-recycling

In 2021, eco-recycling continued to expand the market based on the “Five Points in One Line” process model for waste sorting and actively follow up on business opportunities in waste sorting, environmental sanitation integration, recycling of construction waste and resourcing recycling in multiple provinces.

The sector secured Shandong Ji’nan Kitchen Waste Treatment Project, in addition to undertaking Changzhou Economic Zone Waste Sorting Pilot Service and Region-wide waste sorting service in Suzhou Wujiang Qidu Town in Jiangsu Provinces. The project and services proceeded smoothly.

Greenery

In 2021, greenery focused on the R&D, manufacturing and sales of energy-saving and healthy lighting products, as well as software and hardware products relating to the development of smart cities that are based on greenery’s intelligent light poles.

The sector secured 8 projects based on the EMC and EPC models, 1 supply project as well as 74 contracts for external direct sales of the Everbright New Sodium Lamps and LED lamps.

It continued to conduct R&D and optimisation of its lighting products to improve its product portfolio, expand the scope of business and actively applied for relevant qualifications.

Environmental Planning

In 2021, environmental planning explored diverse operations, strengthened the depth of technological capabilities and expanded the business scope and industry chain.

While undertaking the Group’s internal business, the sector strengthened its effort to explore external opportunities; as a result, it signed a number of internal and external service contracts in the fields of consulting and design, EPC and others.

The sector made an active effort to obtain relevant qualifications. It obtained the Grade I Qualification for Professional Submission of Environmental Protection Engineering Work, Grade A Qualification for Environmental Engineering Work for Solid Waste and Grade B Qualification for architecture design.

Diversification of Capital Market Deployment

In 2021, the Group continued to diversify its financing channels, balance the expansion of long- and short-term financing tools, improve liquidity management, and reasonably manage finance costs, continuously solidifying financial security for its development.

RMB
1 billion

In January 2021, China Everbright Water Limited (“Everbright Water”), the Company’s listed subsidiary, issued its second tranche of medium-term notes in the national inter-bank bond market for the replenishment of working capital of Everbright Water’s subsidiaries.

RMB
1 billion

In July 2021, Everbright Greentech issued the first tranche of green medium-term notes (Bond Connect/Carbon Neutrality/Rural Vitalisation), which is China’s first carbon neutral and rural revitalisation green panda medium-term notes, to repay the loans of Everbright Greentech’s agricultural and forestry biomass projects.

RMB
589 million

In April 2021, a subsidiary of China Everbright Greentech Limited (“Everbright Greentech”), the Company’s listed subsidiary, issued its first asset-backed notes, with receivables relating to the national subsidies for renewable energy power prices as the underlying assets for the replenishment of general working capital of Everbright Greentech or repayment of borrowings.

RMB
800 million

In August 2021, Everbright Water issued its first tranche of RMB-denominated super & short-term commercial papers in the national inter-bank bond market for the replenishment of working capital of Everbright Water’s subsidiaries.

RMB
2 billion

In June 2021, the Company issued the first tranche of medium-term notes (Bond Connect) for 2021 in the national inter-bank bond market for the replenishment of working capital of the Company’s subsidiaries and repayment of bank loans.

RMB
672 million

In December 2021, Everbright Environment Protection (China) Limited* (“EEP China”), a wholly-owned subsidiary of the Company, issued the first tranche of green private placement asset-backed notes (Carbon Neutrality Bond) for the year 2021. The proceeds from which were used by EEP China and its subsidiaries for the replenishment of working capital, repayment of debts to financial institutions and/or any other purposes in compliance with relevant national industrial policies and applicable laws and regulations.

*for identification only



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Optimised Strategies



Macro-environment

- The lingering Covid-19 pandemic is continuing to slow down global economic recovery, and the external situation is becoming increasingly complex and critical.
- The frequent occurrence of extreme weather is forcing all countries to face the challenge of climate change, think about the issue of sustainable human development, and carry out relevant measures and cooperation.
- China maintains sound fundamentals as it accelerates its construction of a new development pattern, and steadfastly responds to external changes; the national “Dual Carbons” strategic goals and relevant policies continue to promote the transition of the country’s economy and society to a green and low-carbon economy.

Industry Environment

- The country’s major policies relating to the “Dual Carbons”, internal circulation and others continue to unleash development space for the ecological and environmental protection industry.
- The traditional markets are becoming more and more saturated, forcing relevant businesses to seek transformation and upgrading, as well as expanding new markets.
- Industry competition will intensify as central enterprises, local governments, private enterprises and other “participants” tap into the ecological and environmental protection, green and low-carbon industries. Relevant enterprises must enhance their core competitiveness, such as the technological innovation capability, to consolidate and enhance their market positions.

Seizing Opportunities Via Strategic Transformation

Climate

- Facing the challenges of climate change, the ecological and environmental protection industry will focus on reducing pollution and carbon emissions as well as enhancing efficiency to unleash a series of new opportunities for innovation in business, technologies and models, within fields such as solar energy, energy storage, carbon capture, biomass energy, carbon trading and more.
- Everbright Environment has carried out in-depth studies relating to the theme of “Dual Carbons”, proposed a new “Four-in-One” development paradigm, which includes the “Environment, Resources, Energy, and Climate”, and carried out exchanges and cooperation, technological innovation and business planning relating to green and low-carbon areas, on the basis of its existing businesses such as solid waste treatment.

Market

- Against the backdrop of a saturated domestic ecological and environmental protection market, overseas markets can provide new opportunities for capable domestic ecological and environmental protection enterprises to go overseas.
- Relying on its existing overseas business layout, the Group will strengthen its strategic deployment of the “Dual Domains” international development:
 - Region: It will deeply cultivate the Southeast Asian market, tap into the Central and Eastern European market, and focus on making breakthroughs in the Hong Kong market to make it a hub for the Group’s overseas development strategy;
 - Field: It will focus on WTE and drive businesses such as waste water treatment, energy-saving lighting, and environmental protection equipment to go global.

Seizing Opportunities Via Strategic Transformation

Technology

- With the deepening integration of the new generation of information technology represented by artificial intelligence and the Internet of Things as well as widening application scenarios across various industries, the ecological and environmental protection industry is expected to continue to integrate the theme of science and technology, to open up new opportunities for technological innovation.
- In recent years, the Group has adhered to innovation-driven development, continued to increase investment in technological innovation, and actively laid out a development blueprint for technological innovation that meets the Group's development needs. It will focus on reducing pollution and carbon emissions as well as enhancing effort to boost relevant technological innovation in the future.

Business Model

- A more integrated business model has been growing increasingly popular, from a single project investment to a comprehensive park investment, or from a single project in a city to the integration of multi-sector projects in a city. This trend is expected to provide new opportunities for enterprises with strong comprehensive strengths and a wide range of business coverage.
- Focusing on reducing pollution and carbon emissions as well as enhancing efficiency, the Group will actively explore comprehensive development models such as the Ecology-Oriented Development (EOD) model and start relevant deployment.

Solidifying Existing Strength and Seeking Innovation with A Goal of Reducing Pollution and Carbon Emissions

As China's largest environmental enterprise and a world-renowned environmental group, Everbright Environment will focus on China's "Dual Carbons" strategic goals and promote the "Three Carbons" development targets and action plan. It will stay committed to solidifying existing strength and seeking innovation, to achieve strategic transformation and high-quality development in the process of actively participating in the country's green and low-carbon development.

Understand the "Dual Carbons" strategic goals

The Group will encourage employees at all levels to gain a deep understanding of China's "Dual Carbons" strategic goals, plan development in the context of carbon emission reduction, and actively conduct business exploration with a focus on the reduction of pollution and carbon emissions, efficiency enhancement, and related deployment.

Adhere to the "Three Carbons" development targets

The Group has conducted various seminars and exchanges, pilot projects and trials, technology research and development and so on around the "Three Carbons" development goals and action plan.

In the future, the Group will strengthen business exploration in the fields relating to "carbon neutrality", such as carbon asset management, related asset-light businesses and zero-carbon demonstration projects, and explore a low-carbon and even zero-carbon development path that suits the Group's characteristics.

Follow the "Solidifying Existing Strength and Seeking Innovation" development concepts

The Group will adhere to the working concepts of "Making Progress in Stability, Pursuing Excellence in Progress, and Seeking Innovation in Excellence". It will solidify its existing strength and advantages, while seeking innovation in the areas of technology, business areas, models and mechanisms, as a way to support its future development.

Build a "Four-in-One" development paradigm

Focusing on China's "Dual Carbons" strategic goals, the Group has added a "Climate" theme to its original "Three-in-One" development paradigm involving the "Environment, Resources and Energy", and upgraded it to a new "Four-in-One" development paradigm, to emphasise the Group's concern to climate change and participation in relevant initiatives, and demonstrate its responsibility as a corporate citizen.

Focusing on Green Themes to Deploy Hong Kong Market

Hong Kong announced the Climate Action Plan 2050 in October 2021, which includes four major carbon reduction strategies, namely net-zero electricity generation, energy saving and green buildings, green transport and waste reduction, in a bid to lead the city towards Carbon Neutrality.

- Hong Kong has competitive advantages, such as finance, technology, talent, industrial parks, among others.
- It also offers good investment opportunities in the areas of alternative energy, environment and resources.
- Investment in green and low-carbon business in Hong Kong is expected to deliver good returns, with obvious demonstrative significance.

Since 2021, Everbright Environment has been refocusing on the Hong Kong market, with an emphasis on Hong Kong's green blueprint, actively planning "5G"-related business, in a bid to engage in Hong Kong's green and low-carbon development progress and create new momentum for its transformation.

- In 2021, the Group, with a focus on the "5G" model, conducted in-depth exchanges and formed strategic partnerships with relevant government authorities, organisations and universities, making good progress.
- In the future, the Group will keep the good momentum, proactively look for opportunities in Hong Kong for environmental protection business, industrial collaborations, green finance, among others, in order to participate in Hong Kong's green and low-carbon development progress.

"5G" Model



Green Finance



Green Investment



Green Innovation



Green Manufacturing



Green Belt and Road



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Q&A Session





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Thank You!

